



# xcelpros

FOR  
**CHEMICALS**

SPECIALTY CHEMICALS  
BULK CHEMICALS  
TOLL MANUFACTURERS  
CUSTOM CHEMICAL PROCESSORS

**TECHNOLOGY • CONSULTING • SYSTEMS INTEGRATION**

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SYSTEMS INTEGRATOR (SI) & MICROSOFT DIRECT CLOUD SOLUTION PROVIDER (CSP)

# 1 ERP (ON-PREMISE, CLOUD)

## MICROSOFT DYNAMICS 365 FOR FINANCE & OPERATIONS

- ✓ CGMP COMPLIANCE
- ✓ EXTENSIVE CHEMICAL PROPERTIES (HONEYWELL STANDARDS)
- ✓ LABELING INFORMATION IN COMPLIANCE WITH OSHA & GHS
- ✓ ELECTRONIC SIGNATURES
- ✓ FORMULATION MANAGEMENT (PERCENT & WEIGHT BASED, SCALABILITY)
- ✓ INTEGRATED QUALITY MANAGEMENT
- ✓ BATCH PROCESSING (INCLUDING MIXED MODE MFG. - DISCRETE & PROCESS)
- ✓ SHELF-LIFE MANAGEMENT
- ✓ INTEGRATED DOCUMENT MANAGEMENT
- ✓ COSTING (STANDARD, WEIGHTED, +5 MORE)
- ✓ BARCODING AND WAREHOUSE MANAGEMENT
- ✓ SAFETY DATA SHEET (SDS) MANAGEMENT
- ✓ CERTIFICATE OF ANALYSIS (COA)
- ✓ LOT INHERITANCE AND FULL TRACEABILITY (FORWARD & BACKWARD)
- ✓ EMBEDDED ANALYSIS USING POWER BI
- ✓ NON-CONFORMANCES & CASE MANAGEMENT

# 2 CRM

## MICROSOFT DYNAMICS 365 CRM

- ✓ END-TO-END SALES MANAGEMENT
- ✓ CUSTOMER SERVICE
- ✓ FIELD SERVICE
- ✓ MARKETING & CUSTOMER INSIGHTS
- ✓ END-TO-END PROJECT MANAGEMENT & AUTOMATION
- ✓ AI FOR SALES
- ✓ AI FOR CUSTOMER SERVICE
- ✓ AI FOR MARKETING INSIGHTS
- ✓ AI FOR CUSTOMER INSIGHTS

# 3 DOCUMENT MANAGEMENT

## MICROSOFT SHAREPOINT

# 4 BUSINESS INTELLIGENCE & ANALYTICS

## MICROSOFT POWER BI

# 5 CUSTOM SOFTWARE SOLUTIONS

MACHINE LEARNING (ML), ARTIFICIAL INTELLIGENCE (AI),  
INTERNET OF THINGS (IoT)

# 6 INTEGRATED CHEMICAL MANAGEMENT (iCM)

LABEL MANAGEMENT, SAFETY DATA SHEET (SDS) MANAGEMENT