



xcelpros

FOR

PHARMACEUTICAL
LIFE SCIENCES
BIO-TECH

TECHNOLOGY . CONSULTING . SYSTEMS INTEGRATION

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SYSTEMS INTEGRATOR (SI) & MICROSOFT DIRECT CLOUD SOLUTION PROVIDER (CSP)

1 ERP (ON-PREMISE, CLOUD)

MICROSOFT DYNAMICS 365 FOR FINANCE & OPERATIONS

- ✓ cGMP COMPLIANCE
- ✓ 21 CFR PART 11 COMPLIANCE (ELECTRONIC SIGNATURES)
- ✓ FORMULATION MANAGEMENT (PERCENTAGE & WEIGHT BASED, SCALABILITY)
- ✓ INTEGRATED QUALITY MANAGEMENT (TEST INSTRUMENTS, TEST TYPES, QUALITY MANAGEMENT, ETC.)
- ✓ SAFETY DATA SHEETS (SDS) MANAGEMENT
- ✓ BATCH PROCESSING (INCLUDING MIXED MODE MFG. - DISCRETE & PROCESS)
- ✓ SHELF-LIFE MANAGEMENT (INCLUDING. BEST BEFORE DATES)
- ✓ INTEGRATED DOCUMENT MANAGEMENT
- ✓ COSTING (STANDARD, WEIGHTED, & +5 MORE)
- ✓ BARCODING & ADVANCED WAREHOUSE MANAGEMENT
- ✓ CERTIFICATE OF ANALYSIS (COA)
- ✓ LOT INHERITANCE AND FULL TRACEABILITY (FORWARD & BACKWARD)
- ✓ MANAGE NON-CONFORMANCES, CASE MANAGEMENT

2 CRM

MICROSOFT DYNAMICS 365 CRM

- ✓ CUSTOMER SERVICE
- ✓ END-TO-END SALES MANAGEMENT
- ✓ MARKETING & CUSTOMER INSIGHTS
- ✓ FIELD SERVICE
- ✓ PROJECT SERVICE AUTOMATION
- ✓ AI FOR SALES
- ✓ AI FOR CUSTOMER SERVICE
- ✓ AI FOR MARKETING INSIGHTS
- ✓ AI FOR CUSTOMER INSIGHTS

3 DOCUMENT MANAGEMENT

MICROSOFT SHAREPOINT

4 BUSINESS INTELLIGENCE & ANALYTICS

MICROSOFT POWER BI

5 CUSTOM SOFTWARE SOLUTIONS

MACHINE LEARNING (ML), ARTIFICIAL INTELLIGENCE (AI), INTERNET OF THINGS (IOT)

6 INTEGRATED CHEMICAL MANAGEMENT(iCM)

LABEL MANAGEMENT, SAFETY DATA SHEET (SDS) MANAGEMENT